



POORNAPRAJNA INSTITUTE OF MANAGEMENT A POORNAPRAJNA EDUCATION CENTRE[®]

(Promoted and Managed by Udupi Sri Admar Mutt Education Council)

UDUPI

NAAC Accredited with A+ (CGPA of 3.32)



MBA
(Master of Business Administration)

PROSPECTUS

Email: office@pim.ac.in | Website: www.pim.ac.in



Founder President

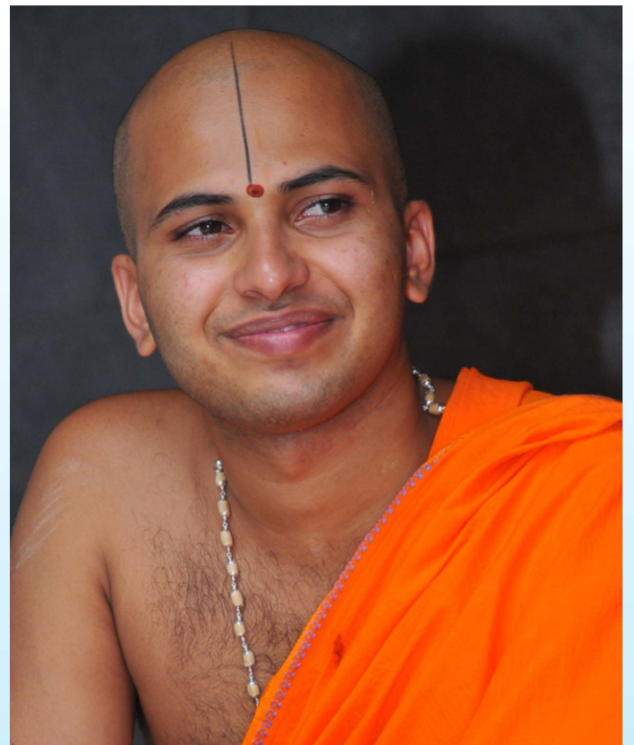
His Holiness Sri Vibudhesha Theertha Swamiji



President

(2009-2022)

His Holiness Sri Vishwapriya Theertha Swamiji



President

His Holiness Sri Eeshapriya Theertha Swamiji

The Vision

"To be a leading B-School in the region with a focus to transform the youth to modern managers and build ideal business practices among the student community to enable them to meet the ever-changing business" requirements."

The Mission

- Develop conceptual and practical business skills among the students to help them adapt to the dynamic business environment
- Build leadership acumen among the students by promoting lifelong and essential learning skills
- Provide an environment that enables innovation, creativity and out of the box thinking.
- Encourage transformational learning resulting in building a strong personality to face corporate challenges.
- Empower the students from diverse academic and socio-economic backgrounds by providing quality education and transforming them to become business leaders and professionals who are committed, dedicated and ethical.

Educational Institutions Promoted and Managed by Udupi Sri Admar Mutt Education Council

UDUPI DISTRICT

*SBVP Higher Primary School, Padubidri	1921
*Poornaprajna Kannada Medium High School, Admar	1950
*Poornaprajna College, Udupi	1960
*Poornaprajna Evening College, Udupi	1966
*Padubidri Ganapathi High School, Padubidri	1968
*Poornaprajna Pre-University College, Admar	1972
*Poornaprajna Pre-University College, Udupi	2001
*Poornaprajna Institute of Management, Udupi	2006
*Poornaprajna English Medium High School, Admar	2007
*Poornaprajna Pre-Primary School, Admar	2014
*Poornaprajna Primary School, Admar	2016
*Poornaprajna PG Centre, Udupi	2015

CHIKMAGALUR DISTRICT

*Poornaprajna English Nursery and Primary School, Aldur	1978
*Poornaprajna High School, Aldur	2011
*Poornaprajna High School, Sangameswarpet	1978
*Poornaprajna Nursery and Primary School, Sangameswarpet	1992

HASSAN DISTRICT

*Rotary Nursery and Poornaprajna Primary & High School, Belur	1980
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SHIMOGA DISTRICT

*Poornaprajna Education Centre - Nursery School - Bhadravathi	1982
*Poornaprajna Education Centre - Primary School - Bhadravathi	1984
*Poornaprajna Education Centre - High School - Bhadravathi	1991

MUMBAI

*Poornaprajna Education Centre, Dahisar (East), Mumbai	1962
*Poornaprajna Nursery, Primary & High School, (English Medium)	1968
*Poornaprajna Nursery, Primary & High School, (Gujrati Medium) at Dahisar (East)	1968
*Poornaprajna Nursery School (Marathi Medium) and Marathi Primary School at Dahisar (East)	1971
*Poornaprajna Marathi Secondary School at Dahisar (East)	1990

NEW DELHI

*Poorna Prajna Public School, Vasant Kunj, New Delhi	1987
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BANGALORE

*Poornaprajna Pre-Primary and Primary School, Sadashivanagar, Bangalore	1969
*Poornaprajna High School, Sadashivanagar, Bangalore	1969
*Poornaprajna Education Centre, Yelahanka, Primary School	1982
*Poornaprajna Education Centre, Indiranagar, Bangalore	1984
*Widia Poornaprajna School, Tumkur Road, Dasarahalli	1988
*Widia Poornaprajna PU College, Tumkur Road, Dasarahalli	2019
*Poornaprajna Education Centre, Yelahanka, High School	1991
*Poornaprajna Skill Development, Yelahanka	2017
*Poornaprajna Education Centre, Sri Krishnanagar, Bagalur Road, Bangalore	2001
*Poornaprajna Institute of Faculty Improvement, Tumkur Road, Dasarahalli	2009

Research Institution Promoted and Managed by Admar Mutt Education Foundation, Bangalore

*Poornaprajna Institute of Scientific Research, Bidalur, Bangalore	1998
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Members of Udupi Sri Admar Mutt Education Council

Name	Designation
H.H. Sri Eeshapriya Theertha Swamiji Peethadhipathi of Sri Admar Matha, Udupi	President
Sri S. Ramanathan I.A.S. (Retd.), Bangalore	Hon Vice President
Dr. K. Srihari Retd. Professor, U.A.S., Bangalore	Hon Secretary
Sri Ashok Kumar Chartered Accountant, Bangalore	Hon Treasurer
Sri S. K. Bhat Engineering Consultant, Bangalore	Member
Sri N. B. Bhat Advocate, High Court of Karnataka, Bangalore	Member
Sri Ashok Haranahalli Former Advocate General, Govt. of Karnataka, Bangalore	Member
Sri S. V. Manjunath Former MLC	Member
Sri B. R. Prabhakar, I.A.S. Retd. Chief Secretary, Govt. of Karnataka, Bangalore	Member
Justice N. Santhosh Hegde Retd. Judge, Supreme Court of India & Former Lokayukta of Karnataka State	Member
Sri K. Subramanya Associate Editor, Deccan Herald, Bangalore	Member

Members of the Governing Council, Poornaprajna Institute of Management, Udupi

Name	Designation
H.H. Sri Eeshapriya Theertha Swamiji Peethadhipathi of Sri Admar Matha, Udupi	Chairman
Dr. G. S. Chandrashekhara Medical Director, Adarsha Hospital, Udupi	Secretary
Sri Prashantha Holla Chartered Accountant, Udupi	Treasurer
Dr. M. R. Hegde Founder Director, Poornaprajna Institute of Management, Udupi	Joint Secretary
Dr. A. Raghavendra Principal, Poornaprajna College, Udupi	Member
Dr. Bharath V Director, Poornaprajna Institute of Management, Udupi	Member

NOTICE ON PREVENTION OF RAGGING, Ragging is totally banned and any one found guilty of ragging and/or abetting ragging is liable to be punished

Anti-Ragging Helpline: 1800-180-5522

From the Director's Desk



*P*oornaprajna Institute of Management (PIM) has been established in July 2006 with twin specific goals: to impart professional knowledge and essential skills in management studies on one hand and on the other, to shape the personality of the nation's young ones by tending to their physical, mental and spiritual development. As such, PIM is imparting quality education in management studies with specializations in functional areas, such as Finance, Marketing and Human Resource Management.

Further, the Institute has a meaningful partnership with industries, linkages with community, tie-ups with premier institutions and rapport with the experts in the field in order to achieve holistic development of the students of this Institute.

In the present competitive world, where it is the 'Survival of the Fittest', the 'Future Managers' are to be fully equipped with contemporary concepts and professional skills warranted by modern business environment. In Poornaprajna Institute of Management all the students of MBA are trained with earnest care in order to imbibe in them the desired level of professional competency and also ethical, social and moral values.

The physical amenities at PIM are excellent and they provide a congenial environment for advanced learning. The rich blend of core faculty with academic rigour & industrial experience, and excellent learning environment of PIM are appreciated by NAAC and certified the institution with A+ with CGPA of 3.32.

Dr. Bharath V., Director

Our Esteemed Faculty

Dr. Bharath V.
MBA, M.Phil, Ph.D
Professor & Director
Experience : 36 Years

Dr. Naveen Kumar K. R.
M.Com., M.B.A., NET, Ph.D.
Associate Professor
Experience : 25 Years

Dr. Bharathi Karanth
M.Com., M.Phil., M.B.A., NET, Ph.D.
Associate Professor
Experience : 26 Years

Sujatha G. L.
M.Com., NET,
Pursuing Ph.D.
Assistant Professor
Experience : 27 Years

Santhosh N. Prabhu
M.I.T., M.B.A., M.Tech.(IT)
E-MBA, M.A.(PM & IR), FAGE, MISTE
Assistant Professor
Experience : 23 Years
(Including 2 Years' Corporate Experience)

Shivanand M. Bhandarkar
M.B.A.
**Assistant Professor and Placement
Coordinator**
Experience : 19 Years
(Including 6 Years' Corporate Experience)

Diana Saldanha
M.B.A., NET,
Assistant Professor
Pursuing Ph.D.
Experience: 8 Years

Purushothama Gowda P. C.
MLisc
Librarian
Experience : 16 Years

Poornaprajna Centre for Research & Development

Dr. Krishna Kothai
Ph.D.
**Emeritus Professor &
Coordinator, PCR D**

Course Content

The two year MBA programme is spread over 4 semesters with course work and industry experience. The curricula of the programme are carefully designed to provide the students with the conceptual knowledge, specialized skills, positive attitudes and the required insight into the present business world. Pedagogy of the programme includes Classroom Lectures, Group Discussions, Case Method, Role Play, Assignments, Seminar Presentations, Dissertations, Term Papers, Project Work, Course Papers and Industrial Visits.

Programme Structure

I SEMESTER

MBAH 401 Modern Organisation and Management
MBAH 402 Business Accounting and Finance
MBAH 403 Organisational Behaviour and Communication
MBAH 404 Information Technology and Business
MBAS 405 Economics for Managers
MBAS 410 Business Analytics

III SEMESTER

MBAH 501 Entrepreneurship and Start-ups
MBAH 502 Strategic Cost Management
MBAH 503 Operations Research
Elective Papers: Finance/Marketing/HR

II SEMESTER

MBAH 451 Human Resource Management
MBAH 452 Marketing Management
MBAH 453 Indian Business Environment
MBAH 454 Business Research Methods
MBAS 455 Operations Management
MBAS 460 Marketing Analytics

IV SEMESTER

MBAH 551 International Business Environment
MBAP 552 Project Report
Elective Papers: Finance/Marketing/HR



ELECTIVES IN OUR INSTITUTE

Financial Management

III Semester

MBAS 504 Strategic Financial Management
MBAS 505 Investment Analysis and Portfolio Management
MBAS 506 Tax Planning

IV Semester

MBAS 553 Behavioural Finance
MBAS 554 International Financial Management
MBAS 555 Corporate Restructuring

Human Resource Management

III Semester

MBAS 510 Learning and Development
MBAS 511 Employees Relations Management
MBAS 512 Stress Management

IV Semester

MBAS 559 Global Human Resources Management
MBAS 560 Compensation Management
MBAS 561 Performance Management

Marketing Management

III Semester

MBAS 507 Marketing Research and Consumer Behaviour
MBAS 508 Promotions and Distribution Management
MBAS 509 Retail Management

IV Semester

MBAS 556 International Marketing Management
MBAS 557 Services Marketing
MBAS 558 Rural Marketing

Note: A Student shall take any one elective of which three papers each will be offered in III Semester and IV Semester.



Specific Objectives of the Institute

- To impart necessary conceptual knowledge and contemporary skills demanded by the present business and corporate world
- To empower the students to face future professional challenges
- To facilitate the all-round development of the '*would be business leaders*' catering to the needs of the society in managing business and industrial enterprises
- To nurture creativity in the youth through quality management education
- To shape the students into '*socially responsible professionals*' with sound moral and ethical values

Admission to MBA Programme

Candidates securing a minimum of 50% marks in Bachelor's Degree examination of a recognized University are eligible for admission to the programme. Those intending to get admission to the Institute's MBA programme will have to appear for the Common Entrance Test conducted as per the notification by Govt. of Karnataka (MAT / CAT / CMAT / KMAT / PGCT) .

Candidates who have appeared for final year degree examinations are also eligible to apply. For further details, contact the Director, Poornaprajna Institute of Management, Poornaprajna Campus, Udupi-576 101 (Phone : 0820 – 2531401 / 2531403 / 9880156947 / 9148325164).



- * Programme Fee is as per Government Guidelines & Management Policy.
- * Programme Fee once Paid will not be Refunded under any Circumstances.

Infrastructure & Facilities

- Spacious Building in an Eco-friendly environment in the heart of Udupi
- In-campus residential facility for students
- Well furnished Multimedia Classrooms and GD rooms with LCD projectors
- Qualified and experienced faculty from Industry and Academia
- Well equipped and Air-Conditioned Computer Lab
- Well stacked Library with Standard Titles, Journals, Periodicals etc., and Digital Library facility
- Additional computer & other management skill inputs and also the Language Lab, Career Lab & Aptitude Lab facility to enhance students' capacity, competency and leadership qualities
- Full fledged Placement Cell for high quality campus recruitment



Initiatives

The core objective of Poornaprajna Institute of Management is to provide advanced professional education and skill in Management Studies. The sanctioned intake for the two-year MBA programme is 60.

Apart from 5 hours of teaching every day for covering the syllabi prescribed by Mangalore University, two classes of one hour each are engaged everyday from Monday to Friday to impart essential skills like Computer Skill, Communication Skill and a variety of Management Skills such as Group Discussion, Role Play, Word Fusion, Product Launch, Art of Creativity, Thematic Apperception etc. Every month a "Two-hour Special Guest Lecture Session" is arranged from eminent personalities from academia and industry. At the end of second semester the students have a compulsory Industrial Training of one month duration. All students of the Institute study dual specialization papers in their third and fourth semesters in addition to the papers prescribed by the University.

A fortnightly Newsletter, 'ARTHAPRAJNA' is being regularly e-mailed to all the present and Old Students of the Institute. This Newsletter has created opportunity for all the students for disseminating their views and ideas in different facets of knowledge. Further, the Certificate Courses with necessary training, in 'Communication English', 'Computer Applications' and 'Yoga for Stress Management' are offered to the Students of the Institute as add-on courses.

The MBA students of all the earlier batches have secured excellent results and also Rank /Gold Medal in every batch without any exception. In the University Examinations held in May, 2010, our students brought laurels to the Institute by securing all the ranks awarded by Mangalore University for MBA students. With the First Rank and the Gold Medal in the University Examinations held in May, 2011, the MBA Students of our Institute recorded HAT-TRICK ACHIEVEMENT' by securing First Rank in the three consecutive years. In the examinations held in May, 2013 our MBA students secured three ranks out of six ranks (i.e., the 1st, 4th, & 5th) and all the three awards (i.e. the two Gold Medals and the Vysya Bank Cash Award) given by Mangalore University for MBA students. In the academic year 2019-20 Institute has secured 5th Rank. In the academic year 2020-21 one of the students secured Gold medal in Marketing Management. During the academic year 2021-22 two students of the Institute have secured 4th & 5th ranks respectively from Mangalore University.

Placement

The Institute has a full fledged Placement Co-ordination Cell dedicated to advising students on career options, providing up to date employment information, developing job search techniques and co-coordinating "On-Campus recruitment". The cell ensures smooth recruitment activities at the Institute for worthy placement of the students. The cell also carries out various activities that help in harnessing the skills of students according to the changing requirements of the Corporate World.

Our Students Placed at:







POORNAPRAJNA INSTITUTE OF MANAGEMENT A POORNAPRAJNA EDUCATION CENTRE[®]

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